

## GREENER STILL COMPENSATION PLAN DETAILS

### Introduction

There are two ways to participate in Greener Still: as a customer or an Affiliate. As a customer, you can refer other customers and earn credit that can be applied to product purchases. As part of our Affiliate program, you have several ways to utilize the Greener Still system to generate income for yourself. There are multiple ways to earn commissions and bonuses through our compensation plan, and this document will detail them out. You may participate in the Affiliate program for a monthly fee of \$14 which includes all your business building tools. If you have never been an Affiliate before there is a free option that does not include any tools and covers your first year as an Affiliate - you are required to be an active Affiliate to earn an income.

There are multiple streams to earn from with different products in each stream. Each stream offers different products and services to assist Affiliates in their goal to create new income opportunities as an entrepreneur.

### How do I make money with Greener Still?

You become your own boss as an independent Greener Still Affiliate. You make money with Greener Still by gathering other Affiliates and customers who also purchase the products and services from the Greener Still streams to meet their needs. Essentially, they use our relationship development products and services in their businesses and lives.

There are several ways of earning an income with Greener Still. You get paid through earning commissions and bonuses for different actions throughout your downline (or team).

**General Terms to Know** As you learn about how you make money with Greener Still, there are a few network marketing terms that will help you understand how you earn income.

**Downline** The organization below an individual Affiliate consisting of levels of other Affiliates and customers either sponsored directly by the individual, or by the other Affiliates within the direct line of sponsorship, or referred by customers in your organization. This means those you directly sponsor as Affiliates, and so on downward.

**Upline** The Affiliate or Affiliates above a particular Affiliate in a direct line of sponsorship up to the company (Greener Still). It is the line of sponsors that links any particular Affiliate to the company. This means that just as you have a downline, you also have an upline.

### How do I earn commissions/bonuses?

Each commission and bonus type has different qualification requirements. To be eligible to earn all available commissions and bonuses, an Affiliate is required to be rank qualified at their highest achieved rank. You begin your journey as an Affiliate and your first goal is to rank advance to Star 1.

### What are points?

Points are earned on purchases made by Affiliates and their direct customers. Points are used to qualify for your rank promotions of Star 1 and above, to maintain your pay for levels 2+ and for commissions paid on levels 2+. Points are assigned to subscriptions and specific products and packages. Specific point values can be found on the Greener Still Website, click [here](#). In certain cases, points are assigned to incremental sales. Incremental point sales are explained below.

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### How do I qualify for commissions/bonuses and rank advancements?

Your qualifications for commissions/bonuses and rank advancements are based on various calculations of your actions and your downline. Here are the things you need to know about qualifying:

1. You must be active. To be considered active, you must have purchased your Affiliate kit and be current on your Affiliate renewal fees.
2. To qualify for a rank, you must be qualified at each rank individually below that rank.
3. To qualify for commissions or bonuses you must meet all qualifications for commission or bonus within the qualifying period.

### What does it mean to be active?

#### Greener Still Pro Affiliate:

You are current by paying your \$14 per month Greener Still Affiliate fee in the last 30 days.

#### Greener Still Free Affiliate:

You are still within your first year of being an affiliate and have never upgraded to a Greener Still Pro Affiliate by paying the \$14 per month.

#### SendOutCards Affiliate:

You are current on your \$79 annual SendOutCards renewal fee.

### What are the types of commissions and bonuses I can earn?

We will briefly outline them here before going into greater detail in a later section.

#### Retail Sales

Retail sales are items that you have in your personal inventory that you sell directly to an individual. Greener Still recommends that all sales be made from the website to properly track sales for commissions and bonuses.

#### Daily Affiliate Commission (Daily Commission)

When an Affiliate sells a product to a customer or personally sponsored Affiliate they will receive a commission which is currently between 10% and 20% of the sales amount. This will be paid to any Affiliate that has an active paid account. This means they are current on their renewal and not in violation of any policies and procedures.

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**Below are the breakdowns of percentages for each of our Streams:**

SendOutCards Subscriptions, Card Purchases & Bulk Orders = 20%

SendOutCards Gifts, Point Purchases & Point Subscriptions = 10%

Stream Virtual Assistant = 10 - 20%

Stream Marketing = 20%

Prompting U = 20%

Bella Cadeaux = 10%

Blue 42 = 20%

### **Team Commission (Monthly Commission)**

Team points are earned by Affiliates who are rank Star 2, Star 3, and Star 4. A team commission cycle occurs each time 30 team points are earned. For every 30 team points, the Affiliate earns a commission of \$50 to \$65 per cycle.

### **Leadership Commission (Monthly Commission)**

Leadership points are earned by Affiliates that are rank Star 5, Star 6, Star 7, and Star 8 - Eagle. A leadership cycle occurs each time 150 leadership points are earned. For every 150 leadership points, the Affiliate earns a commission of \$75 to \$150 per cycle.

### **Pool Bonus (Monthly Bonus)**

The pool bonus is for those Affiliates who have earned a position in the pool. The pool takes 1 percent of all earnings from points and places it into a pool. All participants, that have met pool qualification requirements, can earn a share or shares of the pool.

## **What are the qualification requirements for each type of commission and/or bonus in the Greener Still Compensation Plan?**

Affiliates must be qualified at the rank required to earn each bonus and/or commission.

The daily Affiliate commission requires an active Affiliate account.

The team commission requires Star 2 through Star 4.

The leadership commission requires Star 5 through Star 8 - Eagle.

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### What are the different types of commissions and bonuses available in the Greener Still Compensation Plan?

#### Retail Sales

Retail Sales are sales made out of an Affiliate's inventory. The earnings on this type of sale are immediate and will be the difference between the price paid for the item and the amount charged. These sales are made from the Affiliates inventory on hand. Greener Still recommends that all sales be made from the website to properly track sales for commissions and bonuses. Any sales made in this manner by an Affiliate requires that a sales receipt be provided to the customer with the terms of the sale and instructions for return and refund. A second copy of the receipt must be kept by the Affiliate and a third copy must be sent to the company.

#### Daily Affiliate Commission

When an Affiliate sells a product to a customer or personally sponsored Affiliate they will receive a commission which is currently between 10% and 20% of the sales amount. This will be paid to any Affiliate that has an active paid account. This means they are current on their renewal and not in violation of any policies and procedures.

#### Team Commission

Once an Affiliate reaches Star 2 they start earning commissions on team points. Team points accumulate on levels 2 through 4, depending on the Affiliate's rank, and are paid out monthly. Team points cycle with every 30 Points. Each rank must be qualified for within the calendar month to be paid out on. Points not paid out will be carried forward to the next month as long as the Affiliate remains active and does not lose their rank position the following month. At Star 4, carry over points will be capped to the Max Carry Over amount. If the Affiliate loses the rank the following month, the points will be lost and not carry over the next month.

Team points are paid out based on the following chart:

Paid As Rank	Levels Summed	Amount Paid	Team Points
Star 2	Level 2 only	\$50	30 team points
Star 3	Level 2 & 3 (must qualify as Star 2)	\$55	30 team points
Star 4	Level 2, 3 & 4 (must qualify as Star 2 & 3). Max Carry Over, 1500 points	\$65	30 team points

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### Leadership Commission

Once an Affiliate reaches Star 5 they become eligible to earn commissions on leadership points. These leadership points are accumulated and paid out starting at level 5 through infinite levels as long as another Affiliate of the same rank does not block the Affiliate from earning on those points. Leadership commissions are paid out monthly. Leadership points cycle at 150 points and payout between \$75 and \$150, depending on rank. Each rank must be qualified for within the month to be paid out on. Points not paid out, will be carried forward to the next month as long as the Affiliate remains active. Carry Over points will have a Max Carry Over amount

Leadership points are paid out based on the following chart:

Paid As Rank	Amount Paid	For Every	Max Carry Over Points
Star 5	\$75	150 total leadership points	3,000
Star 6	\$100	150 total leadership points	7,500
Star 7	\$125	150 total leadership points	15,000
Eagle	\$150	150 total leadership points	30,000

### Pool Bonus

There are different ways to qualify to participate in the pool. Greener Still will designate how to qualify and when open qualifying dates occur. Once qualified to participate in the pool, an Affiliate must meet the sales requirements to earn shares in the pool. The pool is paid monthly. The pool consists of 1 percent of all qualified sales of products that produce points.

For details on current pool qualification and payout, [click here](#). The current pool ends January 31, 2022.

The pool takes the total amount, 1 percent of all commissionable sales of products that produce points, and divides it by the total number of shares to determine each share price. The participant in the pool then is paid the share price for each share they have in the pool.

For example, if the pool is \$30,000 and there are 300 shares in the pool then each share has a value of  $\$30,000 / 300 \text{ shares} = \$100$  per share. If a participant in the pool has 2 shares then they would be paid  $\$100 \times 2 = \$200$ .

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### What are incremental sales?

When products are purchased that don't have set point values, these purchases add up to make points that are added in with set point purchases.

Currently incremental sales points are only added on SendOutCards sales. Each \$35 in sales generates one point.

### Customer Referral Program

To participate in the customer referral program, a customer must opt-in and agree to the terms and conditions. When they refer anyone on their first level, they will receive a \$50 referral credit to be used on Greener Still products, for every 15 Points generated.

For Affiliates, when your customer refers another user (customer or affiliate), the new user is on your level 2. If that user refers another user, then that user would be on your level 3 and so on.

### What is a bonus period or qualification period?

All bonus and qualification periods are based on the U.S. Eastern Time Zone. The bonus period for monthly commissions and bonuses is the calendar month. The bonus period for the daily commission and bonuses is the previous day. Bonus and commission payments for Friday, Saturday, and Sunday will be paid on Monday of the following week.

The qualification period is the timeframe used to determine if you qualified to be paid the bonus and/or commission that is being evaluated for that bonus period. Monthly bonuses and commissions will be paid on the 10th of the following month. If the 10th falls on a Saturday, the bonus will be paid on Friday. If the 10th falls on Sunday it will be paid on Monday. The qualification period for the daily bonuses and commissions is the previous day.

### Advancement

Upon joining Greener Still, each Affiliate starts at the rank of Affiliate. Advancing through the ranks takes place when you meet the requirements to rank advance to the given rank. You must achieve all of the requirements of your current rank before you can advance to the next rank.

### What are the ranks in Greener Still?

- Affiliate
- Star 1 (Str1)
- Star 2 (Str2)
- Star 3 (Str3)
- Star 4 (Str4)
- Star 5 (Str5)
- Star 6 (Str6)
- Star 7 (Str7)
- Star 8 - Eagle (Eagle)

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### How do I advance from one rank to the next?

To be active, Affiliates must pay the appropriate Affiliate fee. You must continue to pay this fee each month to continue earning an income. Affiliates must be active to be eligible to rank advance.

Each rank is described in the following sections:

#### Star 1 (Str1)

To become a Star 1 you must meet the Affiliate requirements and accomplish the following within a one-month period:

- Must have at least 10 customer points from personal customer purchases.

#### Star 2 (Str2)

To become a Star 2 you must have at least 10 customer points from personal customer purchases and accomplish the following within a one-month period:

- Must have 30 team points from your level 2.

OR

- Must have 30 team points from combined points in the current month and points carried over from previous months.

#### Star 3 (Str3)

To become a Star 3 you must meet the requirements of Star 2 and accomplish the following within a one-month period:

- Must have 150 team points from your levels 2 and 3 combined.

OR

- Must have 150 team points from combined points in the current month and points carried over from previous months in your levels 2 and 3.

#### Star 4 (Str4)

To become a Star 4 you must meet the requirements of Star 3 and accomplish the following within a one-month period:

- Must have 750 team points from your levels 2, 3, and 4 combined.
  - No more than 375 leadership points can come from any one leg.

OR

- Must have 750 team points from combined points in the current month and points carried over from previous months in your levels 2, 3, and 4. You can carry over no more than 187.5 points from the previous month towards qualification.

- No more than 375 leadership points can come from any one leg.

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### Star 5 (Str5)

To become a Star 5 you must meet the requirements of Star 4 and accomplish the following within a one-month period:

- Must have a summation of 1,500 leadership points from your level 5 to infinity.
  - No more than 750 leadership points can come from any one leg.
  - Must not be blocked by another Star 5 or higher in downline genealogy. Capping of legs is done within each period.

OR

- Must have a summation of 1,500 leadership points from your level 5 to infinity.
  - No more than 750 leadership points can come from any one leg.
  - Must not be blocked by another Star 5 or higher in downline genealogy.
  - These leadership points can come from previous months that have carried over. Capping of legs is done within each period. You can carry over no more than 375 points from the previous month toward qualification.

### Star 6 (Str6)

To become a Star 6 you must meet the requirements of Star 5 and accomplish the following within a one-month period:

- Must have a summation of 3,750 leadership points from your level 5 to infinity.
  - No more than 1,875 leadership points can come from any one leg.
  - Must not be blocked by another Star 6 or higher in downline genealogy. Capping of legs is done within each period.

OR

- Must have a summation of 3,750 leadership points from your level 5 to infinity.
  - No more than 1,875 leadership points can come from any one leg.
  - Must not be blocked by another Star 6 or higher in downline genealogy.
  - These leadership points can come from previous months that have carried over. Capping of legs is done within each period. You can carry over no more than 937.5 points from the previous month toward qualification.

### Star 7 (Str7)

To become a Star 7 you must meet the requirements of Star 6 and accomplish the following within a one-month period:

- Must have a summation of 7,500 leadership points from your level 5 to infinity.
  - No more than 3,750 leadership points can come from any one leg.
  - Must not be blocked by another Star 7 or higher in downline genealogy. Capping of legs is done within each period.

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OR

- Must have a summation of 7,500 leadership points from your level 5 to infinity.
  - No more than 3,750 leadership points can come from any one leg.
  - Must not be blocked by another Star 7 or higher in downline genealogy.
  - These leadership points can come from previous months that have carried over. Capping of legs is done within each period. You can carry over no more than 1,875 points from the previous month toward qualification.

### **Star 8 - Eagle (EAGLE)**

To become a Star 8 - Eagle you must meet the requirements of Star 7 and accomplish the following within a one-month period:

- Must have a summation of 15,000 leadership points from your level 5 to infinity.
  - No more than 7,500 leadership points can come from any one leg.
  - Must not be blocked by another Star 8 - Eagle in downline genealogy.Capping of legs is done within each period.

OR

- Must have a summation of 15,000 leadership points from your level 5 to infinity.
  - No more than 7,500 leadership points can come from any one leg.
  - Must not be blocked by another Star 8 - Eagle in downline genealogy.
  - These leadership points can come from previous months that have carried over. Capping of legs is done within each period. You can carry over no more than 3,750 points from the previous month toward qualification.

For all ranks Star 5 and above, if you are blocked by another Affiliate of equal or higher rank you will be able to count half of maximum legs point value for qualification purposes. You will not be paid on those points, they are only for qualifying for rank.

For example, if you are a Star 5 and you have a front line Affiliate rank advance to Star 5, instead of being able to count 750 leadership points you would only be able to count 375 of those leadership points toward qualification for your Star 5 rank. You would not receive any compensation for those 375 points, they would only serve to help you qualify for rank.

A second example is if you have a front-line Affiliate and that front-line Affiliate has a Star 5 rank front-line to them, therefore that line has 1,000 leadership points. 750 of those leadership points come from the second level Star 5. You would only be able to count the 250 leadership points from your front-line person toward qualification and payout. You would be able to count up to 375 of the leadership points from the second level, which you would not receive a payout on. That means you would get a total of 625 leadership points from that leg and only receive a payout on 250 of those leadership points.

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To be paid at your highest achieved rank, you must meet the necessary rank qualifications for that rank each month. Once you have achieved a rank that becomes your lifetime rank and you will keep that title unless demoted. If you qualify at a lower rank in the future, your paid-as rank will be the rank you qualified at for that month, but your lifetime rank will not change.

### **Leg**

Each individual Affiliate enrolled front line to a particular Affiliate is considered a leg under that Affiliate. All customers enrolled by a specific front-line Affiliate or any downline Affiliate count as a part of that leg as well. Each leg may contain any number of Affiliates and customers underneath that Affiliate, in their own downline organization.

Note: Rank advancements may take up to 24 hours to process and will be reflected in your Revolution Office or on your dashboard.

*All amounts stated are in U.S. Dollars for purchase prices, bonuses, and commissions issued to participating Affiliates. International residents' participation with Greener Still is based upon acceptance of applications in the U.S. under U.S. laws and regulations with the understanding that Greener Still conducts all business in U.S. currency. International residents agree to this condition when signing up to participate with Greener Still. See Greener Still Policies and Procedures & Terms and Conditions for additional details.*